



INCOTERMS 2010 - CHART OF RESPONSIBILITY

V.1 2/2/17

| | ANY MODE OF TRANSPORT | | | | | | | EXCLUSIVE TO OCEAN FREIGHT | | | |
|---|-----------------------|--------------|--------------------------------|--|-----------------------|--------------------|-------------------|----------------------------|---------------|------------------|-----------------------------|
| | EXW | FCA | CPT | CIP | DAT | DAP | DDP | FAS | FOB | CFR | CIF |
| | ExWorks | Free Carrier | Carriage Paid To (Named Place) | Carriage and Insurance Paid to (Named Place) | Delivered at Terminal | Delivered at Place | Deliver Duty Paid | Free Alongside Ship | Free on Board | Cost and Freight | Cost, Insurance and Freight |
| PACKAGING / CRATING Packing the goods for Export | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER |
| EXPORT FORWARDER CHARGES ex: Handling, AES, B/L Fees | BUYER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER |
| DELIVERY AT PORT/PLACE Inland freight to the carrier or Forwarders Warehouse | BUYER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER |
| ORIGIN TERMINAL CHARGES | BUYER | BUYER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER | SELLER |
| LOADING ON CARRIAGE Vessel or Aircraft Loadinf | BUYER | BUYER | SELLER | SELLER | SELLER | SELLER | SELLER | BUYER | SELLER | SELLER | SELLER |
| CARRIAGE CHARGES Air or Ocean Freight | BUYER | BUYER | SELLER | SELLER | SELLER | SELLER | SELLER | BUYER | BUYER | SELLER | SELLER |
| INSURANCE Freight Insurance or Premium | | | | SELLER | | | | | | BUYER | SELLER |
| DESTINATION TERMINAL CHARGES | BUYER | BUYER | BUYER | BUYER | SELLER | SELLER | SELLER | BUYER | BUYER | BUYER | BUYER |
| IMPORT FORWARDER CHARGES Destination Handling | BUYER | BUYER | BUYER | BUYER | BUYER | SELLER | SELLER | BUYER | BUYER | BUYER | BUYER |
| IMPORT CUSTOMS CHARGES Clearance, etc.. | BUYER | BUYER | BUYER | BUYER | BUYER | BUYER | SELLER | BUYER | BUYER | BUYER | BUYER |
| IMPORT DUTY AND TAXES | BUYER | BUYER | BUYER | BUYER | BUYER | BUYER | SELLER | BUYER | BUYER | BUYER | BUYER |
| DELIVERY AT DESTINATION Inland Freight to The Cnee's Door | BUYER | BUYER | BUYER | BUYER | BUYER | SELLER | SELLER | BUYER | BUYER | BUYER | BUYER |

* FCA (Named Facility) - This could go either way depending on the place named in the term.